



Newsletter April 2016

New Zealand

PRESIDENT'S REPORT

Hi Folks

Already three months through the year and here we are in April with the end of daylight saving and onwards to winter.

I've just been reading my last year's March report about the long dry summer last year but I'm sure this one has been a lot dryer even to the point that I read in our local paper today that the fire ban was still in place for April.

There is an upside to the hotter weather as we have had a lot more enquires for flat glass tinting and also our automotive guys have been very busy over the last three months.

At our last executive meeting the issue of the VLT sticker was discussed at length with regards to fellow members producing their own and not using the WFAANZ branded stickers which we would prefer, so it was agreed to reduce the cost of the sticker to \$2.30 including GST for ordinary members and \$2.00 including GST for RMT members.

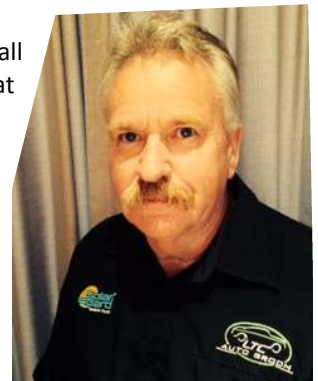
I encourage you to use the WFAANZ stickers.

I would like to welcome Computaleta who has joined as an Associate Member. It's great to see a new distributor join the Association.

I also welcome TintGard Manukau who has joined the WFAANZ it's good to see our numbers growing.

This year our AGM will be in Tauranga and I encourage all members to attend as it's a great opportunity to meet your Executive members and if you are lucky you could become one.

David Hargood
President



AGM 2016

This year we'll be holding the Annual General Meeting in Tauranga on 27th August. It will be the AGM with a technical presentation so probably a half day in the afternoon. Arrangements for those wanting to stay on for dinner that night will be made later on. **Keep the date clear and please attend if possible.**



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PRICE REDUCTION ON WFAANZ VLT STICKERS

The price of VLT stickers supplied by WFAANZ was reviewed at the last Executive meeting and it was agreed to reduce the price substantially.

As from now, the cost per pair will be:

\$2.30 (Incl. GST) for Ordinary Tinter Members


\$2.00 (Incl. GST) for Registered Master Tinters

Make the most of these for marketing and promotion of your membership to WFAANZ.




**Window Film Association of
Australia & New Zealand**
PO Box 302-486
North Harbour
Auckland 0751
info@wfaanz.org.nz
www.wfaanz.org.nz

Why We Tint Legally!




Because It's The Law!

- *You/We could be subject to substantial fines by tinting illegally!*
- *Possible Drivers Licence Demerit Points!*
- *You/We could be subject to legal action!*
- *Your insurance company could refuse any claim if your vehicle is illegally modified!*
- *Because it's the right thing to do and our reputation is a valuable asset to us!*



Window Film Association of Australia
and New Zealand Inc.



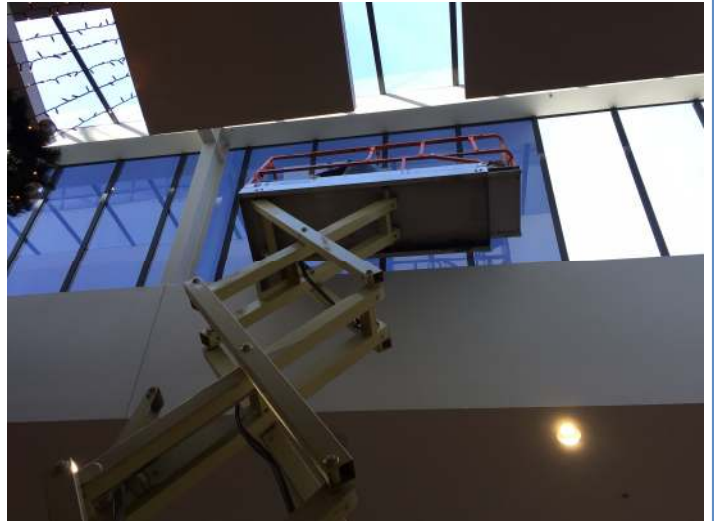
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Bay Window Tinting – Tauranga

PROJECT: Bayfair Westfield Shopping Centre

OBJECTIVE: Reduce heat and glare from glass roof

The week before Xmas, which is also one of the busiest times for Shopping Centres, Bayfair Management requested we install MEP V14 film to 13 of their West Facing windows which receive a huge amount of heat and glare, mainly due to the windows being one side of the apex of a glass roof.

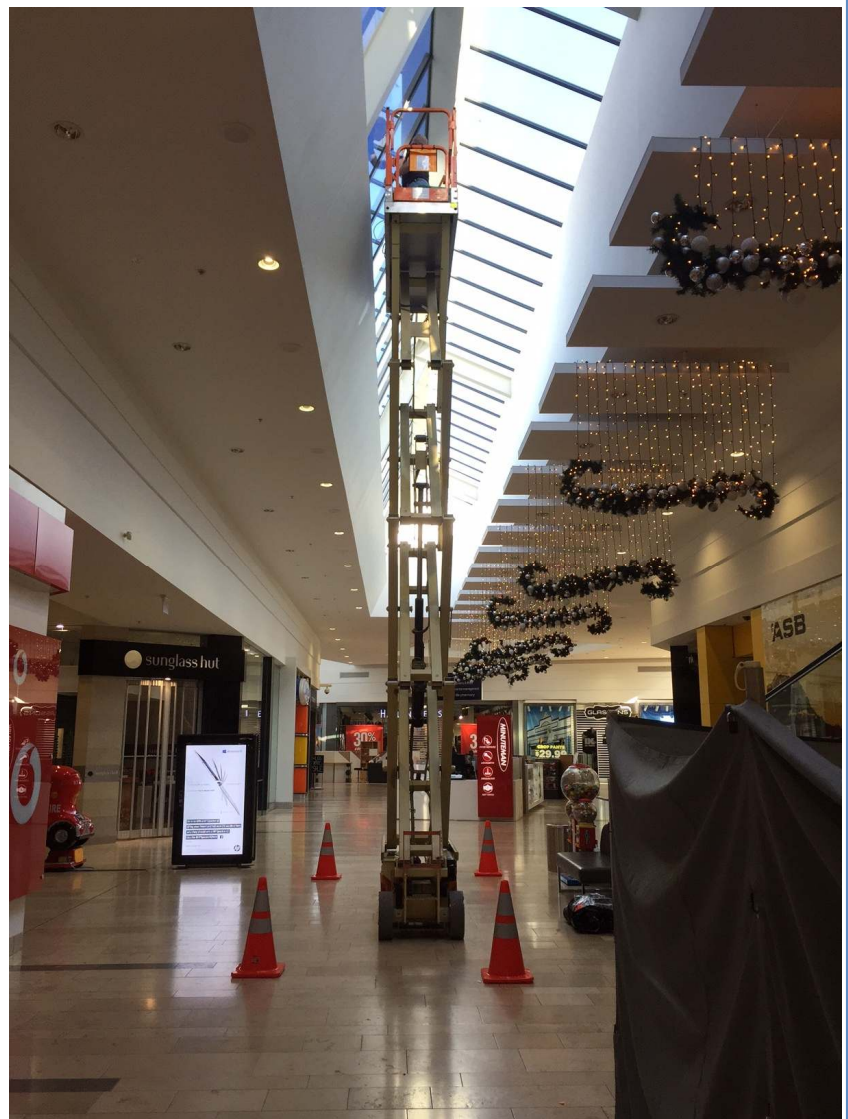


These windows are 2.8 m drop and are 10 metres up from the Shop floor, so nearly 13 metres to top. Because of the close proximity to the Ocean and strong winds blowing salt spray, installing exterior film was not an option, even though we had easier access. The glass was single glaze, toughened safety glass.

Below the windows is a Shop called 'The Sweet Station' which has a huge range of lollies and chocolates lined up in a "pick and mix" style bins, and the heat from the glass roof, melts the chocolate and affects the sweets. The windows directly above them were the priority.

We had to install the MEP V14 Film whilst no-one was in the Centre, but also needed daylight visibility, so over a weekend before they opened at 8.30 am, Warren and I got there at 5.00 am. We accessed the windows using an Electrical Scissor lift from Highersafe Solutions.

Bayfair Shopping Centre and The Sweet Station are very pleased with the results, and have certainly been well tested with the last couple of very hot months in Tauranga. There are a total of 33 windows along the roof line, and in the future Bayfair will look at having us tint the additional 20 panes.



Health & Safety Reform Bill

What you need to know in Brief

PCBU – Person Conducting a Business or Undertaking – is a broad concept that captures all types of modern working arrangements

A business – whether commercial or non-commercial – **is a PCBU**.

Note that **sole traders** and **self-employed** are PCBUs

Your business must look after:

- >The health and safety of your **workers** and **any other workers** you **influence or direct**
- >The health and safety of **other people** at risk from any work you carry out
 - e.g. customers, visitors, public

An Officer is a person who holds a very senior leadership position, and has the **ability to significantly influence the management** of a Business or Undertaking.

>Includes:

- Directors of a company
- Partners in a partnership
- Board members
- CEO

Officers must do **due diligence** to make sure the business understands and manages its key risks. They must:

- keep **up-to-date knowledge** of health and safety
- **understand the operations** of their business
- **ensure** and **check** that their business has **appropriate resources** and **processes** for health and safety

A worker is **an individual who carries out work in any capacity** for a business or undertaking.

Workers are:

- Employees
- Contractors/Sub-contractors
- Employees of labour hire companies
- Apprentices or trainees
- People doing work experience or work trial
- Volunteer workers (if paid)

Others in a workplace include:

- Casual volunteers
- Visitors to a workplace (e.g. courier drivers, clients, suppliers)
- Customers
- Any public who could come into contact with a business' work activity

Workers and **Others** in a workplace must:

- **Take reasonable care** for their own health and safety and that of others
- **Follow** any reasonable health and safety **instructions** given to them by the business

And **Workers** must:

- **Co-operate** with any reasonable business policy or procedure relating to health and safety in the workplace

WORKER ENGAGEMENT & PARTICIPATION

Businesses must:

- Ensure your **workers' views** on health and safety matters are **asked for** and taken into account (engagement)
- Have clear, effective and **on-going ways** for your workers to suggest improvements or raise concerns on a day-to-day basis (participation)

WORKER REPRESENTATION

Any business can have a Health & Safety Representative (HSR) or Health & Safety Committee (HSC)

HSR's **benefit business** and **workers** by providing:

- **A clear, well known way** for workers to **raise issues** and **ideas**
- **A voice for workers** who might not otherwise speak up about health and safety matters
- **A link** between workers and management

WHERE SHOULD YOU START?

- **Review** your current Health and Safety practices
- **Identify** what your key health and safety risks are
- **Ask questions** – involve your workers and the businesses you work with
- **Implement** appropriate controls
- **Embed** Health and Safety into your culture. This isn't just the law, it's good business and the right thing to do
- Visit **www.worksafe.govt.nz/hswa**



Site Safe

WFAANZ is a Trade Association Member of Site Safe. and we will be receiving health and safety Information by way of Newsletters and Emails. Vital updates will be passed onto our members as received.

Also, as a member of WFAANZ, you are entitled to a discount on your annual subscription to Site Safe.



MEMBERSHIP

Since creating the category of Associate Membership at the last AGM, we are pleased to advise that two Distributors/Suppliers have joined WFAANZ under that classification. We welcome these members - MEP Films and Computaleta. MEP Films has been a Distributor Member since WFAANZ began and it's great that they remain as a member. Computaleta, or CL Group is a new member and we look forward to working with them.



NEW MEMBERS

We also welcome two new tinter members: Tint Pro NZ Ltd
 Tint Gard Manukau

TINT PRO NZ LIMITED

WINDOW TINTING PROFESSIONALS

We are all in the business of helping people, whether that be making their homes more comfortable in the summer or warmer in the winter, protecting them against UV's harmful rays which can not only cause damage to their furniture and furnishings but also their skin, or protecting them from the prying eyes of nosey neighbours. Our customer is always our number one priority.

At **Tint Pro** we also try to educate the public about the actual causes of damage and make sure they are aware of the need to protect against Infrared Heat and Visible Light as well as UV.

Our team are all trained to a high standard and our company culture is one of Honesty and Integrity. We believe in ongoing training and education and are all Site Safe accredited installers.

We do believe that running a company well is often part of a wider effort with key business partners. We work very hard to build quality relationships with all distributors of quality products in New Zealand so that we are able to offer the public the best solution depending on their particular needs.

We do not provide any budget options, instead choosing to align ourselves with a certain market in an attempt to combat the price war between smaller tint companies importing cheap product and undercutting each other in an effort to gain the market share.



Tint Pro NZ has been operating in its current form since 2012 and is operated in conjunction with its sister company, Auto Shield Limited, which does automotive tinting and protection systems.

Customers who use both companies receive a discount on their tinting services.

We believe that by becoming a member of the Window Film Association of Australia & New Zealand we are promoting ourselves as a reputable company that will stand behind their workmanship and products and ensure that they always keep themselves abreast of any technological improvements in the industry.



As a Registered Master Tinter with the WFAANZ I endeavour to train my installers to the highest standards ensuring that the finish provided is second to none.

Tanya Whitworth

NZ has Highest Melanoma Rate in World

New Zealand now has the world's highest rate of the deadliest form of skin cancer and it's still getting worse, a study has found.

Researchers at the QIMR Berghofer Medical Research in Brisbane say more government funding for prevention may be needed after finding New Zealand has now passed Australia for the highest per-capita rate of invasive melanoma.

That's because since 2005, Australia's rate has been falling while New Zealand's has been on the rise, and expected to keep growing until at least 2017, according to the research published in The Journal of Investigative Dermatology.

But researcher Professor David Whiteman said the news was not all bad, and the study predicted New Zealand would join Australia in declining rates soon.

"We think the main reason why rates in Australia, and we hope New Zealand, will decline before the other populations is that both countries have put a huge effort into primary prevention campaigns," Prof Whiteman said.

But although the rates would begin falling soon, the number of total cases would keep going up because of an ageing population, Prof Whiteman said.

"Unfortunately for older New Zealanders alive today, most will have already sustained significant amounts of sun damage before the prevention campaigns were introduced," he said.

"Those people are developing melanomas now, many decades after the cancer-causing exposure to sunlight occurred."

He said while New Zealanders had become more sun smart more could be done to prevent skin cancer.

There was a strong case for more government investment into funding melanoma prevention over coming years to limit increasing treatment costs, he said.

The study compared the frequency of the skin cancer over the three decades in six countries, also including Britain, Sweden, Norway and the United States.

The researchers found New Zealand's rate of invasive melanoma nearly doubled from 1982 to 2011, while Australia's peaked in 2005 and began falling.

(Ends)

The NZ Cancer Society states that:

Skin cancer is the most commonly diagnosed cancer in New Zealand. Melanoma is the most serious type, and our rates are amongst the highest in the world. In 2012, 486 New Zealanders died from skin cancer.

Skin cancer is largely preventable. Over 90% of all skin cancer cases are attributed to excess sun exposure. Most skin cancers are caused by excess exposure to Ultraviolet (UV) radiation from the sun. Over-exposure to UV radiation leads to skin damage, which over time can develop into skin cancer.

Even if exposure does not cause obvious sunburn, UV radiation can cause damage to your skin which accumulates over the years.

UV radiation, unlike heat and light cannot be seen or felt. UV radiation levels can still be very high on cool or cloudy days and skin damage can still occur. It is important not to rely on the temperature to indicate whether you need to protect yourself from the sun.

(Ends)



Window Film Can Provide Protection

One inexpensive and easy solution for people wanting to protect themselves and their family from sun damage is the application of solar control window film.

Large windows that connect the interior of a home with the view outside are becoming more and more popular every year. This design trend looks great, but it can lead to heat, glare and UV issues. Window film offers a viable solution to this problem.

Window film can reduce up to 99% of UV radiation, 60% total solar energy and 90% glare in a home, all the while letting in natural light. Views can be safely and comfortably enjoyed without the restriction of bulky curtains or distracting blinds and awnings.

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Compared to other window treatments, window film is relatively inexpensive, plus it can be retrofit, so windows do not need to be removed and replaced. In addition to safeguarding people from UV exposure, it also protects upholstery, flooring, artwork, photos and furnishings from damage and fading.

Case studies show that air conditioning usage has been reduced by as much as 30% after the application of window film. This not only creates energy bill savings, it also means there is less pressure on the heat pump or air conditioner.

Window film is also available for vehicles, offering passengers the same protection from the sun as its flat glass counterpart. It is well proven that damage to skin can occur to people in vehicles, particularly those who travel long distances. Window film also reduces the need to operate air conditioning units in vehicles.

Whilst tinted glass reduces glare and offers a degree of privacy, it does not offer the UV protection that window film can.

Formal third party independent laboratory testing confirms that standard solar control window film installed on glass will block 99% UV radiation and up to 60% total solar energy from entering a building or vehicle through that glass.

Temperature reduction and UV protection are undeniable benefits of window film applied to buildings and vehicles.

Contact your nearest WFAANZ Member for more information on protecting your skin from harmful exposure to the sun. www.wfaanz.org.nz



Skin cancer is the most commonly diagnosed cancer in New Zealand. Melanoma is the most serious type, and our rates are amongst the highest in the world. In 2012, 486 New Zealanders died from skin cancer.



Registered Master Tinter (rmt)



SAMPLE

Certificate of Achievement

this is to certify that

being a member of the
WINDOW FILM ASSOCIATION
of Australia and New Zealand
has achieved the status of
Registered Master Tinter in Automotive/Flat Glass
under the terms of use of the Trade Mark
This Certificate is valid for 2 years.
Renewal Date 30th June 2014

SAMPLE

President

Secretary



This is the most valuable marketing and promotional tool the Association has developed for members in recent times. It provides your customers with an assurance that you are an experienced and professional tinter who is serious about providing excellent service and workmanship.

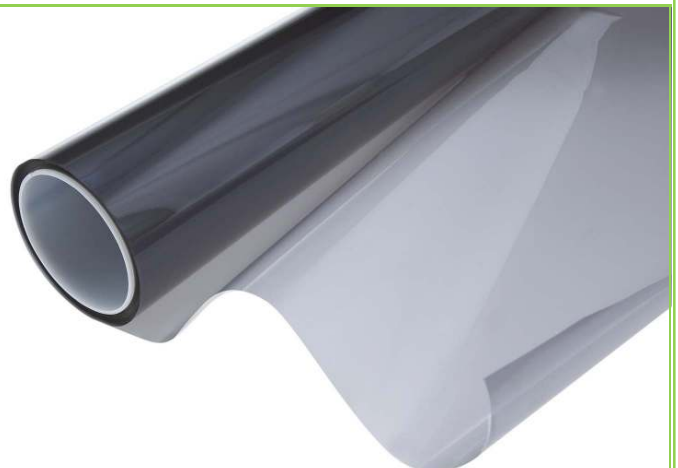
Don't underestimate the value of promoting this as a point-of-difference and quality assurance to your customers.

Being a Registered Master Tinter offers you a unique advantage which is only available to members of WFAANZ. It is in your best interest to pursue this qualification and use it to your best advantage.

REGISTERED MASTER TINTER



WINDOW FILM ASSOCIATION
OF AUSTRALIA AND NEW ZEALAND



Applicator Members as at 30 November 2015

Associate Members

CL Group
AUCKLAND
09 414 5255

MEP Films
AUCKLAND
09 414 4195

Tinter Members

A1 Tinting Ltd
AUCKLAND
0800 221 846

Automint 1997 Ltd
HAMILTON
07 846 1681

Automotive Interiors Ltd
PALMERSTON NORTH
06 357 1294

Bay Window Tinting
PAPAMOA
0800 229 846
Registered Master Tinter

Big Noise Group Ltd
HASTINGS
06 876 9661

Central Glass Ltd
WANGANUI
06 347 7808

Cool Reflections Ltd
AUCKLAND
09 448 2331

David Hickman
LIFE MEMBER

Filmworx
AUCKLAND
027 272 2677

Glass Shield Wellington Ltd
WELLINGTON
04 234 1219
Registered Master Tinter

GlassProtech Auckland
AUCKLAND
0800 452 777
Registered Master Tinter

GlassProtech Central North Island
KERIKERI
027 626 2231

GlassProtech Christchurch
CHRISTCHURCH
0274 341 614

GlassProtech Taupo
TAUPO
07 378 0761
Registered Master Tinter

Glassways Ltd
PUKEKOHE
09 238 9999
Registered Master Tinter

Glazing Films
DUNEDIN
03 473 9221

Hyper 2 Ltd
AUCKLAND
09 580 2403

In Sign Out Ltd
HAMILTON
07 849 2828

Just Tints
MT MAUNGANUI
07 575 8758

Kevin Hollis Glass Ltd
GISBORNE
06 867 9600

Kooltintz
MASTERTON
06 377 5773
Registered Master Tinter

MS Ford
NELSON
03 548 9189
Registered Master Tinter

NuView Solar & Security Films
MANUKAU CITY
09 535 0071

Price Glazing Ltd
ROTORUA
07 348 1065

Peter Arthurs
LIFE MEMBER

Solar Control Ltd
CHRISTCHURCH
03 365 0595

Tiger Tint NZ Ltd
CHRISTCHURCH
03 348 1148

Tint-A-Window Manawatu
PALMERSTON NORTH
06 354 7552
Registered Master Tinter

Tint-A-Car Christchurch
CHRISTCHURCH
03 377 7717
Registered Master Tinter

Tint-A-Window Ltd
CHRISTCHURCH
021 368 468

TintGard Manukau
AUCKLAND
09 2636333

Tint Pro NZ Ltd
AUCKLAND
09 636 0413
Registered Master Tinter

Tint Wise
AUCKLAND
09 424 1846

Tint Tech
HAMILTON
09 959 1950
Registered Master Tinter

Top Glass Ltd
LEVIN
06 368 5191

Unlimited Signs
TOKOROA
07 886 0867

